

Message Text

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PAGE 01 GOTEBO 00080 130838Z

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AMEMBASSY STOCKHOLM UNN

UNCLAS GOTEBOG 0080

FOR BIC/OIM: TRAFTON

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: PROCUREMENT DECEMBER POLLUTION SHOW

1. IVL, VERY IMPORTANT INSTITUTE FOR WATER AND AIR POLLUTION RESEARCH JOINTLY OWNED BY SWEDISH GOVERNMENT AND INDUSTRY MAKING INTERNATIONAL EVALUATION POLLUTION CONTROL INSTRUMENTS. GOTEBOG IVL OFFICE HANDLES AIR POLLUTION SECTOR WITH PRESENT PARTICULAR INTEREST SULPHUR MONITORING INSTRUMENTS. WE HAVE OBTAINED LISTING OF NINE US MANUFACTURERS OF EQUIPMENT CONSIDERED OF GREAT INTEREST BY IVL.

2. FOLLOWING TWO COMPANIES ARE TO OUR KNOWLEDGE NOT REPRESENTED IN SWEDEN: A) ENVIRONMENTAL DATA CORPORATION, MONROVIA, CA; AND B) ECOLOGY BOARD, INC., CHATSWORTH, CA.

3. FOLLOWING SEVEN COMPANIES ARE REPRESENTED IN SWEDEN:
A) CEA INSTRUMENTS DIVISION OF COMBUSTION EQUIPMENT, NEW YORK, NY - HEEDE CONTROLS AB, STOCKHOLM; B) PEERLESS INSTRUMENT CO, INC. - HEEDE CONTROLS AB, STOCKHOLM; C) DU PONT DE NEMOURS INSTRUMENT PRODUCT DIVISION, WILMINGTON, DE - INSTRUMENT-TEKNIKK A/S, GOTEBOG; D) LEAR SIEGLER, INC. - LIRAS ELEKTRONIK, MALMO; E) MONITOR LABS, SAN DIEGO, CA - KONTRON AB, BROMMA; F) THERMO ELECTRON, WALTHAM, MA - TEL INTER AB, FARSTA; G) BENDIX CORP ENVIRONMENTAL SCIENCE DIV., BALTIMORE (TOWSON), MD.

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4. IVL WELCOMES OPPORTUNITY SEE AND DISCUSS EQUIPMENT MANUFAC-

TURED BY LISTED COMPANIES. IVL RECOMMENDATION OF EQUIPMENT
CONSIDERED VERY INFLUENTIAL. IVL INTERESTED NOT ONLY SULPHUR
MONITORING EQUIPMENT BUT ALSO OTHER POLLUTION INSTRUMENTS
MADE BY THESE COMPANIES.

5. STC PREPARED ARRANGE SPECIAL SULPHUR POLLUTION TECHNICAL
PRESENTATIONS PROGRAM WITH POSSIBLE IVL PARTICIPATION.

6. PLEASE CONTACT LISTED COMPANIES FOR PROCUREMENT. SWEDISH
REPRESENTATIVES ALREADY CONTACTED BY STC. ENCOURAGEMENT AND
SUPPORT BY PRINCIPALS WOULD GREATLY HELP LOCAL PROCUREMENT.
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